



CELEBRATING **50**

Who We Are

APICS is an international, not-for-profit educational society for resource management serving the manufacturing and materials sectors since 1957.

We are currently celebrating our 50th year of success. APICS has more than 60,000 managers and professionals representing 20,000 diverse companies worldwide, sharing knowledge and expertise.

The APICS Long Island Chapter: What We Do and Why

The APICS Long Island Chapter is a dynamic group of professionals dedicated to the common goal that: **"Education is the most valuable tool you can own."**

The L.I. Chapter sponsors an outstanding schedule of monthly meetings, speakers, certification courses, seminars, workshops and plant tours.

Our monthly Professional Development Meetings (PDMs) feature top-name speakers and opportunities to network with peers.

APICS L.I. Chapter makes available the latest concepts and management techniques being applied in the profession today.

Implementation of new techniques is of vital importance to the success of companies and careers. Keep up with progress. L.I. APICS can supply the distinct "Body of Knowledge" necessary for fluid implementation of resource management systems within your organization.

The Competitive Edge Through Lifelong Learning



Education and innovation are the elements necessary to advance positioning, credibility, and ability to succeed.

Companies must be willing to invest time, effort and funds to keep teams abreast of trends that will help meet new challenges. Individuals must be willing to devote personal time to learn the latest systems and techniques.

Fortifying Professional Development

APICS offers many valuable certification courses to engage motivated professionals in lifelong learning, and help enhance earning power.

Courses include:

-  APICS Certified Supply Chain Professional (CSCP)
-  APICS Certified in Production and Inventory Management (CPIM)

Statistics

As mentioned in the 12/2/05 issue of Purchasing Magazine:

APICS granted CPIM certification (certification in production and inventory management) to 6% of the purchasing professionals responding to this year's salary survey.

The greatest incidence of CPIM is among materials managers; 18% of materials managers hold this certification.

Vice presidents of purchasing/supply (12%), commodity managers (12%) and supply chain managers (10%) are also more likely to have this certification than other titles.

The average compensation of CPIM-certified professionals is \$97,100; for those who are not certified, it is \$77,200.



Benefits of Membership

APICS education and training tools offer members the opportunity to shape the direction of their futures. Join APICS to begin benefiting from:

- Local access to certification courses, seminars, plant tours, workshops and meetings.
- Substantial discounts on valuable CSCP and CPIM certification exams (note that leading companies will require or give preferential treatment to candidates who are certified.)
- Networking and dinner with peers at Professional Development Meetings.
- Opportunities to accumulate recertification points by attending monthly meetings.

Student Chapter

The Student Chapter Management Program offers student chapters practical guidance from the diverse resources of parent chapters. Parent chapters provide comprehensive instruction on administration, education, membership, public relations, and APICS' many programs.

Academic Liaison: Dan Marrone, Ph.D.,
CFPIM: SUNY Farmingdale

Testimonials

"I have been an APICS member for the past 20+ years. I have worked in a variety of manufacturing environments across the tri-state area, and have seen great changes in the American manufacturing industry. But, the one thing that has remained a constant throughout my career is APICS.

APICS has brought to manufacturing what Leonardo Da Vinci brought to engineering. Enlightenment! Not only does APICS provide new ways of looking at – and thinking about – manufacturing, they also provide the education, materials and support to think outside the box and implement change.

I truly believe that without APICS, American manufacturing would not be competitive in today's global economy."

**Janet Smith-Castro, Senior Planner
D'Addario Company**

"Although my professional background is in Purchasing, I realized I needed to broaden my perspective in Supply Chain Management.

This led me to attend the APICS Certified Supply Chain Professional (CSCP) course. The instructor was very knowledgeable and offered real-world examples.

He was able to take the vast amount of APICS material and present it in a clear and concise way. This allowed my class to gain a complete understanding of the Supply Chain model – from supplier through customer.

The course has given me the confidence and ability to improve my career by giving me the tools to become a leader in my field."

**Frank Colletti, CSCP, Purchasing Manager
Designatronics, Inc.**

How to Join L.I. APICS

By email: membership@li-apics.org

By phone: 631-266-2621

Online form at: www.li-apics.org/membership.html

You may also download a PDF application form from our site and mail it to:

**APICS - Long Island Chapter
The Association for Operations Mgmt.
P.O. BOX 321
Hicksville, NY 11802-0321
Phone: 631.266.2621**

**APICS — Advancing Productivity,
Innovation, & Competitive Success**

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